

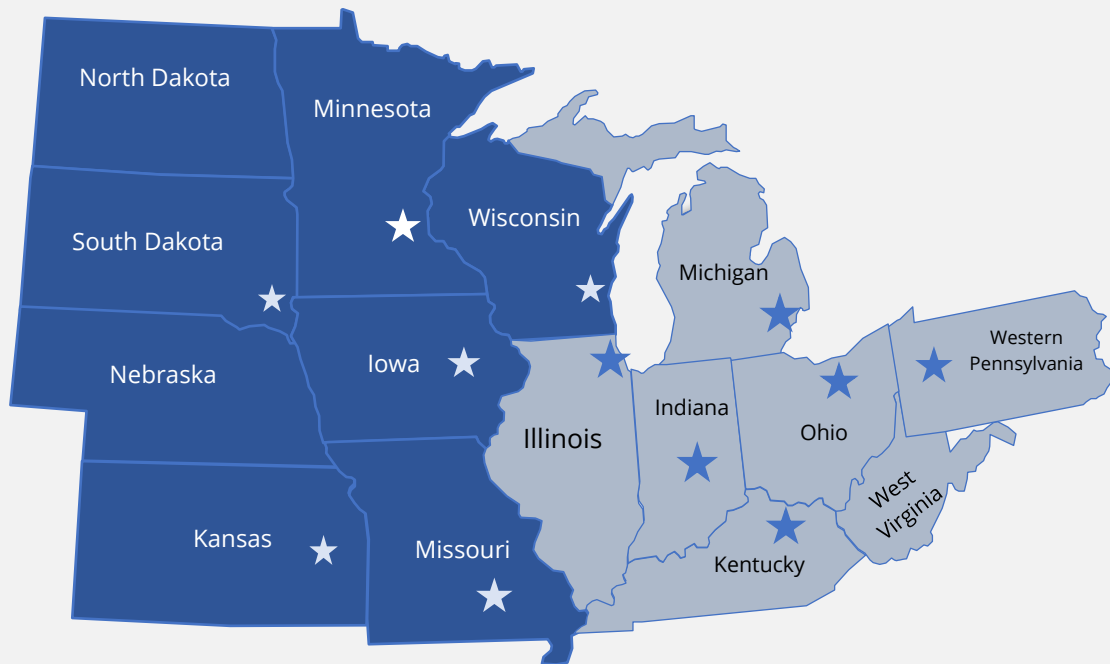


Mel Foster Company

www.melfoster.com

Best in Class Manufacturers' Representative Company
Serving the Electronics Industry Since 1924

Mel Foster is a 100% employee-owned, customer focused manufacturers' representative, headquartered in Minnetonka, Minnesota, with operations spanning 1 million square miles, across 15 states.



Today, we are one of the most respected technology manufacturer representatives in the United States. We have global partnerships with top-tier manufacturers and distributors in a wide range of applications.

As a technology products and service leader, our mission is to deliver innovative solutions to our customers, principals and partners through engaged, knowledgeable employees.



Semiconductor Suppliers

Principal	Products	Distribution Partners
 www.ablicinc.com	Power management IC's, EEPROMs, low power Op-Amps, temperature sensors, comparators	Avnet, Digi-Key, Master, Mouser
 www.amd.com	Embedded Processors (EPYC, Ryzen, R-Series, G-Series), Embedded Graphics (Radeon Ultra-High Performance, Radeon High Performance, Radeon Power-Efficient), and Application Specific Solutions	Arrow, Avnet, Synnex
 www.azoteq.com	ProxSense Capacitive Touch, ProxFusion Sensor Array, LightSense LED Switches, PowerSense LED Controller IC,	Digi-Key, Future, Mouser
 www.centrasemi.com	Wide range of discrete semiconductors including Diodes, TVS's, Small Signal Mosfets, Small Signal Transistors, and Thyristors	Arrow, Avnet, Digi-Key, Future, Mouser
 www.gansystems.com	Gallium Nitride based power management semiconductor devices	Mouser, Richardson RFPD
 www.finisar.com	(Formerly Finisar) Optical Components and Modules, CWDM, DWDM, Single wavelength modules, VCSEL, 1310nm Lasers & Detectors, Isolators, Couplers, Interleavers, Analyzers and Testers	Arrow, Avnet, Digi-Key, EPS, Mouser
 www.ixys.com	MosFET Modules, IGBT Modules, Diodes (Fast Recovery, Schottky, Rectifier), Thyristors, Diode & Thyristor Modules, DCB Substrates & DICE, High Voltage Current Regulators, SMPD, Protection Devices, Silicon Carbide Products (MosFETs, Rectifier Bridges, IGBTs, Diodes)	Arrow, DigiKey, Future, Hughes-Peters, Mouser, Newark
 www.kingston.com	Embedded Memory Products including eMMC, MCP, mSATA, M.2 SATA, microSD and DRAM	Arrow, Avnet, Future
 www.latticesemi.com	iCE40 (World's Smallest FPGAs), MachXO (Bridging and I/O Expansion FPGAs), ECP (Connectivity and Acceleration FPGAs), Software Tools, HDMI, DVI, MHL, and WirelessHD Connectivity Devices	Arrow, Digi-Key, Future, Mouser, Symmetry
 www.monolithicpower.com	DC-DC Power Modules, DC-DC & AC-DC Discrete Converters, Battery Mgmt. ICs, Motor Drivers, Magnetic Positioning & Current Sensors, LED & Display Drivers, Class-D Audio Amps, E-Fuse, USB & Load Switches	Avnet, Digi-Key, Future, Mouser
 www.telink-semi.com	Bluetooth Low Energy and Multi-Mode SoCs, Zigbee SoCs, 2.4G SoCs	N/A
 www.trulyamerica.com	TFT, Touch, STN, and OLED displays, Compact Camera Modules	Arrow, Avnet, Future



Passive / Electromechanical Suppliers

Principal	Products	Distribution Partners
 www.3Mconnectors.com	Internal and External Twin Axial cable assemblies, Round Conductor Flat cables, Wire-to-Board Connectors, Input/Output Connectors, Wire-to-Wire Connectors, Board-to-Board Connectors	Allied, Arrow, Avnet, Digi-Key, Heilind, Mouser, Newark, TTI
 www.abracon.com	Quartz Crystals, Crystal and MEMS Oscillators, Real Time Clocks, Antennas, Wireless Charging Coils, Ceramic Resonators, SAW Filters and Resonators, Inductors, Transformers and Circuit Protection Components	Arrow, Avnet Digi-Key, Future Mouser, Newark, Sager, TTI, Symmetry, WPG
 www.artesyn.com	Low, Medium, and High Power AC/DC switching power supplies - including External Adapters, Isolated and Non-Isolated DC/DC convertors, modules, POL convertors	Arrow, Avnet, Digi-Key, Mouser, Newark, Sager, WPG
 www.boydcorp.com	Environmental seals and gaskets, Extruded rubber and plastic, Molded rubber and plastic, Stamped & fabricated metal, EMI shielding, Acoustic & thermal insulation, Cushioning and shock absorption, Aavid Thermal management and bonding systems, Heatsinks and Extrusions	N/A
 http://www.cinch.com/	Connector brands including Johnson, Semflex, Stratos, Trompeter, and Midwest Microwave with products including Coax Connectors and Adaptors, Attenuators, Plugs and Jacks, RF and Microwave Interconnect and Assemblies, Mil/Aero Optical Components, Terminations and Couplers, ModIce Enclosures	Allied, Arrow, Avnet, Digi-Key, Heilind, Mouser, Master, Newark, Richardson, PEI Genesis
 www.dbunlimitedco.com	Indicators (Electro Mechanical and Piezo), Transducers (Electro Mechanical and Piezo), Buzzers, Piezo Benders, Microphones (Electret & MEMS), and Speakers	Arrow, Digi-Key, Future, Mouser, Symmetry
 www.haloelectronics.com	LAN, WAN and Telecom filters, magnetics, and isolation modules, RF and PoE Transformers, FastJacks,	Avnet, Future, Mouser
 www.ohmite.com	Resistors including Modified or fully Custom, Wirewound, Wire Element, Thick Film, Thin Film, Ceramic; Variable Voltage Controls (Potentiometers, Rheostats, Tap Switches); Heatsinks, Custom heater assemblies	Allied, Digi-Key, Future, Hughes-Peters, Master, Mouser, Newark, TTI
 Expertise Applied Answers Delivered www.littelfuse.com	Fuses; PolySwitch PTC Fuses; Varistors; Gas Discharge Tubes (GDTs); SIDActo [®] devices; Silicon Protection Array (SPA) devices; Thyristors; TVS Diodes; PulseGuard [®] ESD Suppressors; Reed Switches, Relays, and Sensors	Arrow, Digi-Key, Future, Hughes-Peters, Marsh, Mouser, Newark, TTI
 https://na.industrial.panasonic.com/	Capacitors (SMT, Thru hole, Polymer, Electrolytic, etc.), Resistors (Thick, Thin, Metal, Arrays, etc.), Switches, Encoders, Inductors, Relays (PhotoMOS, Automotive, Solid State, Power, Signal, etc.), Connectors, Wireless Modules, Sensors (Infrared, Light, Pressure, etc.), Diodes, Transistors, SD Cards, and PGS Material	Allied, Arrow Avnet, Digi-Key, Future, Master, Mouser, Newark, TTI
 www.qualtekusa.com	AC Receptacles, Cable Assemblies, Cable Ties, EMI Power Line Filters, AC&DC Fans, Fan Accessories, Heat Shrink Products, Power Cords & Wiring Devices, Power Supplies, LED Products, Thermal Circuit Breakers	Allied, Digi-Key Future, Heilind Master, Hughes, Mouser, Sager
 www.sensirion.com	Environmental Sensors including Humidity, Temperature, Gas, MOX Gas, Particulate Matter, Carbon Dioxide. Flow Sensors including Liquid, Gas, and Differential Pressure	Arrow, Digi-Key, Future, Mouser, Newark, Rutronik
 www.suns-usa.com	Limit Switches, Safety Switches, Industrial Foot Switches, Micro Switches, Pushbutton Switches, Capacitive Touch Buttons, LED Indicator Lights, Proximity Switches, Load Cells, Pendant & Control Stations	Carlton Bates, Future
 www.ttmtech.com	PCB, Backplane, and Electromechanical Solutions including Advanced HDI; Flex, Rigi-Flex, and Flex Assemblies; High Layer Count and Large Format; Specialty RF and Microwave PCB Products; IC Substrates	N/A



Why Mel Foster?

TEAM

Our team of sales representatives and field engineers possess unparalleled experience, skill and expertise and are committed to innovation, delivery and customer satisfaction.

INNOVATION

We stay on the leading edge of the technology market through continuing education, industry forums and our own thirst for leadership. Mel Foster uses advanced software tools for rapid response.

REPUTATION

Thousands of customers rely on our exceptional ability to deliver technology solutions and our reputation speaks volumes in our region and across the nation.

VALUE PROPOSITION

- Marketplace knowledge
- Long-term stability with our customers
- Largest electronic component sales force in Midwest and Great Lakes regions
- Applications engineering talent: Proven experience to assist customers with their designs and help propose leading-edge technologies as well as commodity products
- Information systems expertise: Majority of our time is spent with customers on projects and designs
- Customer program and product management experience
- Excellent customer relationships
- Company stability and ability to weather challenging economic conditions
- Experienced management team
- Ability to adapt: Critical to change with our customers' needs
- Best and most recognized distribution program in the territory
- Best territory coverage

PRODUCT LINE CARD

- Leading-edge Principals provide early access to design cycles
- Strong distribution presence
- Total solutions provider
- Vendor reduction by working with one source for many components
- Enables strong and deep resources to support our customers

PROUD MEMBER OF ERA AND ECIA

