

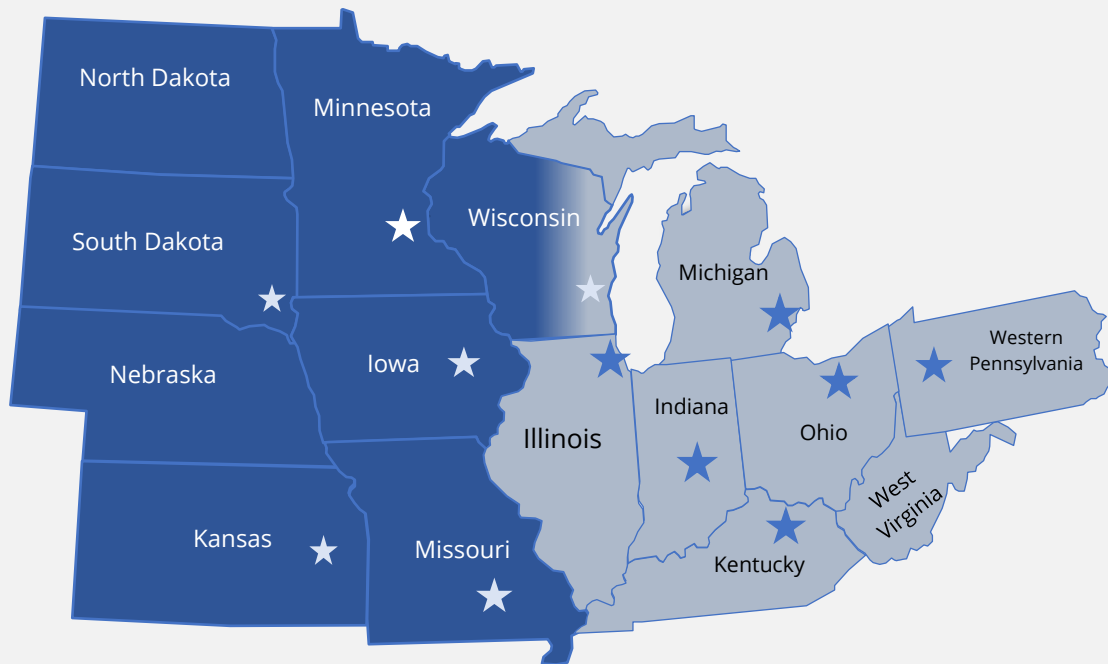


# Mel Foster Company

melfoster.com

Best in Class Manufacturers' Representative Company  
Serving the Electronics Industry Since 1924

Mel Foster is a 100% employee-owned, customer-focused manufacturers' representative, headquartered in Minnetonka, Minnesota, with operations spanning 1 million square miles, across 15 states.



Today, we are one of the most respected technology manufacturer representatives in the United States. We have global partnerships with top-tier manufacturers and distributors in a wide range of applications.

As a technology products and service leader, our mission is to deliver innovative solutions to our customers, principals and partners through engaged, knowledgeable employees.



# Semiconductor Suppliers

Principal	Products	Distribution Partners
 <a href="http://www.ablicinc.com">www.ablicinc.com</a>	Power management IC's, EEPROMs, low power Op-Amps, temperature sensors, comparators	Avnet, Digi-Key, Master, Mouser
 <a href="http://www.amd.com">www.amd.com</a>	Embedded Processors (EPYC, Ryzen, R-Series, G-Series), Embedded Graphics (Radeon Ultra-High Performance, Radeon High Performance, Radeon Power-Efficient), and Application Specific Solutions	Arrow, Avnet, Synnex
 <a href="http://www.azoteq.com">www.azoteq.com</a>	ProxSense Capacitive Touch, ProxFusion Sensor Array, LightSense LED Switches, PowerSense LED Controller IC	Digi-Key, Future, Mouser
 <a href="http://www.centrasemi.com">www.centrasemi.com</a>	Wide range of discrete semiconductors including Diodes, TVS's, Small Signal Mosfets, Small Signal Transistors, and Thyristors	Arrow, Avnet, Digi-Key, Future, Mouser
 <a href="http://www.gansystems.com">www.gansystems.com</a>	Gallium Nitride based power management semiconductor devices	Mouser, Richardson RFPD
 <a href="http://www.gsotechnology.com">http://www.gsotechnology.com</a>	LLDRAM Low-Latency DRAM (288Mb/576Mb), SigmaQuad Quad SRAM (8Mb - 288Mb), SigmaDDR DDR SRAMs (18Mb-288Mb), Specialty SRAMs (Asynchronous, NBT, SyncBurst), SRAM Interface IP Ports, Gemini APU	Avnet, Digi-Key, Mouser
 <a href="http://www.finisar.com">www.finisar.com</a>	(Formerly Finisar) Optical Components and Modules, CWDM, DWDM, Single wavelength modules, VCSEL, 1310nm Lasers & Detectors, Isolators, Couplers, Interleavers, Analyzers and Testers	Arrow, Avnet, Digi-Key, EPS, Mouser
 Long-term Support World Class Quality <a href="http://www.issi.com">http://www.issi.com</a>	DRAM (DDR, DDR2, DDR3, DDR4, SDR, EDO, RL), SRAM (Synchronous & Asynchronous, Pseudo, Quad, Octal, Hyper, Serial), Flash (Serial & Parallel NOR, NAND, SPI NAND, Hyperflash, eMMC), Mobile DRAM, MCP, Wafer level memory	Arrow, Avnet Digi-Key, Mouser, Newark
 A Littelfuse Technology <a href="http://www.ixys.com">www.ixys.com</a>	MosFET Modules, IGBT Modules, Diodes (Fast Recovery, Schottky, Rectifier), Thyristors, Diode & Thyristor Modules, DCB Substrates & DICE, High Voltage Current Regulators, SMPD, Protection Devices, Silicon Carbide Products (MosFETs, Rectifier Bridges, IGBTs, Diodes)	Arrow, DigiKey, Future, Hughes-Peters, Mouser, Newark
 <a href="http://www.latticesemi.com">www.latticesemi.com</a>	iCE40 (World's Smallest FPGAs), MachXO (Bridging and I/O Expansion FPGAs), ECP (Connectivity and Acceleration FPGAs), Software Tools, HDMI, DVI, MHL, and WirelessHD Connectivity Devices	Arrow, Digi-Key, Future, Mouser, WPG
 <a href="http://www.monolithicpower.com">www.monolithicpower.com</a>	DC-DC Power Modules, DC-DC & AC-DC Discrete Converters, Battery Mgmt. ICs, Motor Drivers, Magnetic Positioning & Current Sensors, LED & Display Drivers, Class-D Audio Amps, E-Fuse, USB & Load Switches	Avnet, Digi-Key, Future, Mouser, WPG
 <a href="http://www.nexperia.com">www.nexperia.com</a>	Automotive and Industrial MOS, GaN, Small Signal and Power Discrete, Logic and Analog ICs	Arrow, Avnet, DigiKey, Future Mouser, TTI
 <a href="http://www.telink-semi.com">www.telink-semi.com</a>	Bluetooth Low Energy and Multi-Mode SoCs, Zigbee SoCs, 2.4G SoCs	N/A
 <a href="http://www.trulyamerica.com">www.trulyamerica.com</a>	TFT, Touch, STN, and OLED displays, Compact Camera Modules	Arrow, Avnet, Future



# Passive / Electromechanical Suppliers

Principal	Products	Distribution Partners
 <a href="http://www.3Mconnectors.com">www.3Mconnectors.com</a>	Internal and External Twin Axial cable assemblies, Round Conductor Flat cables, Wire-to-Board Connectors, Input/Output Connectors, Wire-to- Wire Connectors, Board-to-Board Connectors	Allied, Arrow, Avnet, Digi-Key, Heilind, Mouser, Newark, TTI
 <a href="http://www.abracon.com">www.abracon.com</a>	Quartz Crystals, Crystal and MEMS Oscillators, Real Time Clocks, Antennas (Chip, Patch, and External), Wireless Charging Coils, Ceramic Resonators, SAW Filters and Resonators, Inductors, Transformers and Circuit Protection Components. Brands Include: Abracon, Oscilent, ILSI, MMD, Fox, and Ecliptek	Arrow, Avnet, Digi-Key, Future, Mouser, Newark, Richardson RFPD, Sager, TTI, WPG Americas, Allied, Dove, Edge, Master
 <a href="http://www.artesyn.com">www.artesyn.com</a>	Low, Medium, and High Power AC/DC switching power supplies - including External Adapters, Isolated and Non-Isolated DC/DC converters & modules, POL converters, Plasma Generators, Pulse-DC Systems, DC Power Systems, SCR Controllers	Arrow, Avnet, Digi-Key, Mouser, Newark, Sager, WPG
 <a href="http://www.cinch.com/">http://www.cinch.com/</a>	Connector brands including Johnson, Semflex, Stratos, Trompeter, and Midwest Microwave with products including Coax Connectors and Adaptors, Attenuators, Plugs and Jacks, RF and Microwave Interconnect and Assemblies, Mil/Aero Optical Components, Terminations and Couplers, Modlce Enclosures	Allied, Arrow, Avnet, Digi-Key, Heilind, Mouser, Master, Newark, Richardson, PEI Genesis
 <a href="http://www.dbunlimitedco.com">www.dbunlimitedco.com</a>	Indicators (Electro Mechanical and Piezo), Transducers (Electro Mechanical and Piezo), Buzzers, Piezo Benders, Microphones (Electret & MEMS), and Speakers	Arrow, Digi-Key, Future, Mouser, Symmetry
 <a href="https://www.fair-rite.com/">https://www.fair-rite.com/</a>	Standard and custom ferrite products for board and cable EMI Suppression, Power & Inductive components	Arrow, Dexter Magnetic Technologies Digi-Key, Elna Magnetics Master, Mouser, Newark
 <a href="http://www.haloelectronics.com">www.haloelectronics.com</a>	LAN, WAN and Telecom filters, magnetics, and isolation modules, RF and PoE Transformers, Fastjacks,	Avnet, Future, Mouser
 <a href="http://www.ohmite.com">www.ohmite.com</a>	Resistors including Modified or fully Custom, Wirewound, Wire Element, Thick Film, Thin Film, Ceramic; Variable Voltage Controls (Potentiometers, Rheostats, Tap Switches); Heatsinks, Custom heater assemblies	Allied, Digi-Key, Future, Hughes-Peters, Master, Mouser, Newark, TTI
 Expertise Applied   Answers Delivered <a href="http://www.littelfuse.com">www.littelfuse.com</a>	Fuses; PolySwitch PTC Fuses; Varistors; Gas Discharge Tubes (GDTs); SIDACTor® devices; Silicon Protection Array (SPA) devices; Thyristors; TVS Diodes; PulseGuard® ESD Suppressors; Reed Switches, Relays, and Sensors	Arrow, Digi-Key, Future, Hughes-Peters, Marsh, Mouser, Newark, TTI
 <a href="https://na.industrial.panasonic.com/">https://na.industrial.panasonic.com/</a>	Capacitors (SMT, Thru hole, Polymer, Electrolytic, etc.), Resistors (Thick, Thin, Metal, Arrays, etc.), Switches, Encoders, Inductors, Relays (PhotoMOS, Automotive, Solid State, Power, Signal, etc.), Connectors, Wireless Modules, Sensors (Infrared, Light, Pressure, etc.), Diodes, Transistors, SD Cards, and PGS Material	Allied, Arrow Avnet, Digi-Key, Future, Master, Mouser, Newark, TTI
 <a href="http://www.qualtekusa.com">www.qualtekusa.com</a>	AC Receptacles, Cable Assemblies, Cable Ties, EMI Power Line Filters, AC&DC Fans, Fan Accessories, Heat Shrink Products, Power Cords & Wiring Devices, Power Supplies, LED Products, Thermal Circuit Breakers	Allied, Digi-Key Future, Heilind Master, Hughes, Mouser, Sager
 <a href="http://www.sensirion.com">www.sensirion.com</a>	Environmental Sensors including Humidity, Temperature, Gas, MOX Gas, Particulate Matter, Carbon Dioxide. Flow Sensors including Liquid, Gas, and Differential Pressure	Arrow, Digi-Key, Future, Mouser, Newark, Rutronik
 <a href="http://www.suns-usa.com">www.suns-usa.com</a>	Limit Switches, Safety Switches, Industrial Foot Switches, Micro Switches, Pushbutton Switches, Capacitive Touch Buttons, LED Indicator Lights, Proximity Switches, Load Cells, Pendant & Control Stations	Carlton Bates, Future
 <a href="http://www.ttmtech.com">www.ttmtech.com</a>	PCB, Backplane, and Electromechanical Solutions including Advanced HDI; Flex, Rigi-Flex, and Flex Assemblies; High Layer Count and Large Format; Specialty RF and Microwave PCB Products; IC Substrates	N/A



# System Suppliers

Principal

Products

Distribution Partners



Embedded Processors - EPYC, Ryzen, R-Series, G-Series

Arrow, Avnet, Synnex

[www.amd.com](http://www.amd.com)



Low, Medium, and High Power AC/DC switching power supplies - including External Adapters, Isolated and Non-Isolated DC/DC converters & modules, POL converters, Plasma Generators, Pulse-DC Systems, DC Power Systems, SCR Controllers

Arrow, Avnet, Digi-Key, Mouser

[www.artesyn.com](http://www.artesyn.com)



Mobile Computers, Touchscreen monitors, Touchscreen signage, POS terminals, Medical-grade Touchscreens, Touchscreen computers

Arrow, Avnet, Bluestar, Ingram, Micro

[www.elotouch.com](http://www.elotouch.com)



Single Board Computers and Small Form-Factor boards, IoT Gateways, Rugged HPEC Servers and switches, Rugged Data Loggers and NAS, Mobile Access Routers, Rugged Edge computers, IoT End-to-End Software and Services

Arrow, Avnet

[www.eurotech.com](http://www.eurotech.com)



Optical Components and Modules, CWDM, DWDM, Single wavelength modules, VCSEL, 1310nm Lasers & Detectors, Isolators, Couplers, Interleavers, Analyzers and Testers and other Engineered Materials

Arrow, Avnet, Digi-Key, EPS, Mouser

[www.finisar.com](http://www.finisar.com)



Desktop Motherboards, Server/GPU/Storage Systems, Server Motherboards, MiniPCs

Arrow, Avnet

[www.gigabyte.us](http://www.gigabyte.us)



DRAM (DDR, DDR2, DDR3, DDR4, SDR, EDO, RL), SRAM (Synchronous & Asynchronous, Pseudo, Quad, Octal, Hyper, Serial), Flash (Serial & Parallel NOR, NAND, SPI NAND, Hyperflash, eMMC), Mobile DRAM, MCP, Wafer level memory

Arrow, Avnet, DigiKey, Mouser

[www.issi.com](http://www.issi.com)



TFT, Touch, STN, and OLED displays, Compact Camera Modules

Arrow, Avnet, Future

[www.trulyamerica.com](http://www.trulyamerica.com)



## Why Mel Foster?

### TEAM

Our team of sales representatives and field engineers possess unparalleled experience, skill and expertise and are committed to innovation, delivery and customer satisfaction.

### INNOVATION

We stay on the leading edge of the technology market through continuing education, industry forums and our own thirst for leadership. Mel Foster uses advanced software tools for rapid response.

### REPUTATION

Thousands of customers rely on our exceptional ability to deliver technology solutions and our reputation speaks volumes in our region and across the nation.

### VALUE PROPOSITION

- Marketplace knowledge
- Long-term stability with our customers
- Largest electronic component sales force in Midwest and Great Lakes regions
- Applications engineering talent: Proven experience to assist customers with their designs and help propose leading-edge technologies as well as commodity products
- Information systems expertise: Majority of our time is spent with customers on projects and designs
- Customer program and product management experience
- Excellent customer relationships
- Company stability and ability to weather challenging economic conditions
- Experienced management team
- Ability to adapt: Critical to change with our customers' needs
- Best and most recognized distribution program in the territory
- Best territory coverage

### PRODUCT LINE CARD

- Leading-edge Principals provide early access to design cycles
- Strong distribution presence
- Total solutions provider
- Vendor reduction by working with one source for many components
- Enables strong and deep resources to support our customers

### PROUD MEMBER OF ERA AND ECIA

